

Monday, September 19th, 2022 Hardywood Park Craft Brewery

## ALL ST\*\R



### All Star Orthodontics

At All Star Orthodontics, our award-winning, board-certified team provides the highest level of care in braces & Invisalign for patients of all ages. We create beautiful smiles that increase confidence and have a lasting impact on a patient's well-being and health. With office locations in Short Pump, Goochland and Libbie Mill, and over 1,000 5-Star reviews, Dr. Matthew Cline is Richmond's highest-rated provider of braces and Invisalign. Our specialty team has transformed thousands of smiles and revealing the final result never gets old!





## Astyra Corporation

Astyra Corporation is an award-winning staffing and talent solutions company. Providing contingent labor in 15 states, their core industries include IT, Healthcare, Call Center, and Administrative. Celebrating 25 years, Astyra provides smart solutions whether People, Process, or Technology.





# Ballast Consulting Group

Ballast Consulting Group is a financial and strategic consulting firm focused on small to medium sized businesses. Ballast works alongside owners, founders, and management to drive improvements to small businesses and accomplish long-term goals through improved finance and accounting. The firm provides strategic consulting, financial planning and analysis, and outsourced accounting and finance services to small to medium sized businesses and high-growth startups nationwide.





## Bowerbird Energy

Bowerbird Energy is a veteran-owned energy services contractor (ESCO) that designs, builds and manages energy efficiency and renewable energy projects. Its portfolio of services includes lighting, HVAC/R, controlled environment, EV charging, renewable energy and storage, and energy auditing, monitoring and procurement. Bowerbird Energy helps customers create healthier buildings, generate immediate savings and reduce carbon emissions.

## CAPITAL SQUARE



## Capital Square

Capital Square is a national real estate firm specializing in tax-advantaged real estate investments, including Delaware statutory trusts for Section 1031 exchanges, qualified opportunity zone funds for tax deferral and exclusion and a real estate investment trust (REIT). In recent years the company has become an active developer of mixed-use multifamily properties in the southeastern US, with eight current projects totaling approximately 2,000 apartment units with a total development cost in excess of \$600 million. Since 2012, Capital Square has completed more than \$6 billion in real estate transacted.





## Clinical Research Partners

Clinical Research Partners began its journey in July 2011 with a mission to help bring new medicines and treatments to market, ensuring high-quality clinical trials. We have since expanded our locations throughout the greater Richmond area to ensure all patients and communities have access to the tremendous benefits that our research trials can provide. Clinical Research Partners is honored and committed to the task of finding new and better medications and treatments for future generations to come.



## BEACH HOUSES & FURNISHED APARTMENTS

## Dabney Properties

Founded in 2007, Dabney Properties is a multi-faceted real estate company specializing in leasing beach houses, furnished apartments and single-family homes. Dabney Properties partners with apartment complex owners to provide furnished accommodations for our corporate clients, and we are a repeat awardee of government contracts with both the US Army and US Navy, providing long-term housing for personnel. Our vacation rental division provides beach house rentals in destinations such as Duck, NC. Dabney Properties also owns and manages a portfolio of single-family rental homes, townhomes and condominiums located throughout Central Virginia.





## Elite Force Staffing

Elite Force Staffing is a national staffing firm comprised of industry veterans in the skilled-trades staffing space. We support some of Americas biggest and best construction companies by providing temporary, temp-to-perm, and direct hire solutions. No matter where you're located in the United States, Elite Force Staffing can send proven talent to your commercial/industrial project at a moment's notice.



## Fortitude Commercial Contracting

Fortitude Commercial Contracting, Inc. is a full-service Commercial General Contracting Firm that can help with all aspects of commercial property projects from design through construction, close out, and move-in. Fortitude can handle all size projects and approaches every one as a whole and not just pieces. Fortitude understands programming, space planning, furniture selection, AV and low voltage requirements and how all of these parts and pieces come together as a whole project. Our team is focused not only on completing the project but making the experience a good one for the owner. If there is information that we need we will get it. There are no excuses only solutions.





## Fred Astaire Dance Studio Richmond

Opened in 2018, Fred Astaire Dance Studio Richmond offers lessons in ballroom, latin, and social dancing to dancers of all ages and abilities. The common goal that all of our students share is to have fun every time they come in, while developing the confidence to dance with any partner, on any dance floor, to any music. Committed to enriching lives physically, emotionally and socially through the positive, transforming power of dance, internationally acclaimed instructors create a "FADS Community" that is welcoming, 100% non-judgmental, and a perfect place to joyfully learn and hone a new skill.





## Git The Trucking Commercial Tires

Git The Trucking Commercial Tires (aka GTT Commercial Tires) provides tire services to small fleets and independent truckers, who are too often overlooked in the transportation industry. We truly value the livelihood truckers' jobs afford us; therefore, our company's mission is to provide the best shopping experience and serve them with the respect, support, and integrity they deserve.





## Key Choice Group

Key Choice Group, Inc. is a Staffing and Recruiting business focused on technology, sales and executive placements. We help employers find difference makers that help their business succeed. Pairing the best talent with progressive thinkers to create amazing things is what gets us up in the morning. We love helping people and companies achieve great things together.

# Light Raphael



## Light & Raphael

Light & Raphael, formerly known as Light-VanAusdall, was founded in 1966. Light & Raphael is a business brokerage firm specializing in acquisitions, mergers, dispositions, financing and also formal valuations for a select number of closely held private companies. Our mission is to provide outstanding business brokerage services to potential buyers and sellers of successful privately held businesses.

## naborf@rce



### Naborforce

Naborforce is using technology to harness the strength of community. Through our proprietary tech platform, Naborforce connects older adults and their families to a network of fully vetted community members for on-demand light assistance and social connection. Our company and culture is "Inspired by Joy" to promote engaged, productive and connected aging and living.





### Next Round

Next Round Golf partners with golf courses all over the country, providing members an easy way to convert their used golf clubs into golf shop credit utilizing our turnkey trade-in service. We then inspect, clean, and prep the quality used clubs so they can get back in the game via our retail site. With thousands of clubs from all the top manufacturers, we have something for every golfer, from beginners to pros.





## Old Dominion Mechanical

Old Dominion Mechanical is a leader in commercial and industrial HVAC, plumbing, electrical, and welding services. Our company mission is to create an environment that provides an exceptional experience, built on trust, for each customer, every day. We have offices in Richmond and Charlottesville and we serve a variety of customers across several industries.

## paymerang\*



## Paymerang

Paymerang provides a streamlined invoice and payment automation platform that brings Accounts Payable (AP) departments into the modern age. Paymerang's platform saves AP departments thousands of hours annually, enhances visibility, increases accuracy, improves efficiency, and earns rebates while reducing paper, fraud risks, and operating costs.

## Pr@spectBlue\*



## ProspectBlue

We are a specialized staffing and recruiting firm with deep experience in the medical, legal, financial and corporate fields. With the business world evolving at a pace not seen in decades, we offer strategic consulting to guide companies in building the workforces they want and need for the future. Our recruiting divisions provide dynamic solutions to help employers and job seekers make impactful connections and meet their goals amid the changing landscape. Based in Richmond, VA, we serve the Mid-Atlantic region and beyond. Whether you are a candidate seeking an opportunity or a company searching for talent or a roadmap for change, ProspectBlue will help you ensure that today's transitions lead to growth and success.





### **RBI Services**

RBI Services is an insurance, accounting, payroll, and tax firm in Ashland, VA. RBI focuses on the small business and nonprofit community, offering services that many find challenging. At RBI services, we believe that all good business begins with the relationship.





## Scents of Serenity Organic Spa

Scents of Serenity is Richmond, Virginia's original organic spa, offering massage therapy, skincare, HyrdaFacials, luxury baths and full spectrum infrared sauna therapy. Our mission was created based upon one simple principle: Offer our guests the purest luxury spa services & organic products in the most unique and tranquil environment. Scents of Serenity offers four location: Glen Allen, Short Pump, Richmond and Midlothian.





### Seasonal Roots

Seasonal Roots is a simple-to-use online farmers market with convenient year-round home delivery. Members customize their weekly orders, shopping a range of the freshest local produce, meats, eggs, dairy, and artisan goods. Easy access to healthful seasonal foods is good for you, good for your community, and good for the planet. Through Seasonal Roots, members support local small businesses and sustainable, humane farming, all while protecting the environment. We've been delivering Seasonal Goodness Dirt to Doorstep® since 2011. Our Market Managers provide personalized customer care, delivering in Richmond, Williamsburg, Hampton Roads, Virginia Beach, Fredericksburg, Northern Virginia, and parts of Maryland.





## Snyder Solutions

Snyder Solutions LLC is a class A mechanical and plumbing contractor that emphasizes honesty, integrity, transparency, and craftsmanship in our work. We specialize in a variety of markets and industries with an ability to manage projects of all size. Snyder Solutions offers a complete range of services to meet all client needs, from assisting developers, engineers, and general contractors, to developing the most cost and energy efficient ways to build. We provide design, construction, service, and maintenance for multifamily, commercial, and residential projects. For our residential and business clients, we install, maintain, service and upgrade their mechanical systems.

# STERLING POINT



## Sterling Point Advisors

We work exclusively in M&A, helping buyers and sellers of private companies navigate the challenges of growing or exiting their businesses. For many of our clients, this process is a once-in-a-lifetime event and the culmination of their life's work. It is much more than a transaction — it is securing the future for their business, employees, customers, and family.





## Summit Human Capital

Summit Human Capital is an IT workforce solutions provider that began in 2018 and has grown over 14,413% since its inception. We serve the world by creating partnerships through deep and profound relationships to positively change lives by aligning career passions with client missions. Our dedication continued and unwavering commitment positively changing lives has resulted in the most recent honors by topping the 2022 Inc. 5000 Fastest Growing Companies in the Nation at #20 industry-agnostic, #1 in the Nation in the technology workforce solutions industry, #1 in the Mid-Atlantic Region industry-agnostic, and Top Workplace awards from both the 2022 Times Dispatch and 2022 Inc. 5000!





# Top Line Growth Partners

Top Line Growth Partners is a management consulting firm that focuses on the two most significant drivers of growth: TALENT and SALES. We partner with leaders to assess, build, and optimize their talent and their sales functions to maximize engagement, profitability, and enterprise value. Our practice areas include: sales consulting, talent consulting, leadership coaching and development, and executive search.

## SPONSORS

#### **PRESENTING**



#### **PARTICIPATING**







#### **Elemental Capital**









#### ALUMNI



#### TABLE















